



PHILIPS HEARTSTART AEDs & ACCESSORIES

Prices subject to change without notice

Prices effective July 1, 2005 - 042AED

Account #	SHIPPING INFORMATION				
BILLING INFORMATION	Dr. Name:				
Dr. Name:	Company:				
Company:	Street or Box:				
Street or Box:					
City:	State:	ZIP:	City:	State:	ZIP:
Phone: ()	Person:		PO Number:		
Fax: ()	Name:		How Rec'd:		Date:
E-Mail:	AMEX/DISC/MC/VISA			Exp. Date:	

QTY	ITEM	DESCRIPTION	PRICE
FR2+		HEARTSTART FR2+ AED* with ECG - includes one long-life maintenance-free lithium manganese battery, two sets of defibrillation pads, users' guide, tray for data card, Quick Reference card, one carrying case. HAZ	\$3,115.00
	556		
	546	HEARTSTART FR2+ AED* w/o ECG - includes one long-life maintenance-free lithium manganese battery, two sets of defibrillation pads, users' guide, tray for data card, Quick Reference card, one carrying case. HAZ	\$2,515.00
	551	Adult Defibrillator Pads*, 1 pair	\$35.00
	562	Infant/Child Defibrillator Pads*, 1 pair	\$85.00
	557	Lithium Manganese Dioxide Battery*, 5-year disposable HAZ	\$225.00
	549	Rechargeable Battery* HAZ	\$265.00
	547	Battery Charger*	\$150.00
	560	Data Card and Tray* (recommended for Liability)	\$89.00
	548	ECG Assessment Module* (to be used only with FR2+ models with ECG [Item #556])	\$300.00
ONSITE		HEARTSTART ONSITE AED* - includes one four-year maintenance-free battery, two adult SMART Pads cartridges, Quick Start poster, Quick Reference Guide, owners' manual, video, and case. HAZ	\$1,595.00
	580		
	585	Adult SMART Pads Cartridge*, 1 pair	\$49.00
	587	Infant/Child SMART Pads Cartridge*, 1 pair	\$85.00
	586	Four-Year Battery* HAZ	\$135.00
FRx		HEARTSTART FRx AED* - includes one long-life (four-year) battery, two sets of SMART Pads II, users' guide, Quick Reference card, one carrying case. HAZ	\$2,069.00
	5501		
	5502	HeartStart SMART Pads II*, 1 pair	\$49.00
	5504	Infant/Child Key*	\$80.00
	586	Four-Year Battery* HAZ	\$135.00
	5503	Carrying Case for FRx*	\$125.00
FRx Training			
	5507	Training Toolkit*, includes Powerpoint presentations, presenter's guide, student guide and DVD	\$49.00
	5508	Product Training DVD*	\$15.00
	5505	Training Pads II	\$75.00
	5506	Replacement Training Pads II (includes pads, wire and plug)	\$25.00
	5509A	Adult Pads Placement Guide	\$25.00
	5509P	Infant/Child Pads Placement Guide	\$25.00
Misc. Accessories			
	582	Fast Response Kit*, includes 2 pair nitrile gloves, Laerdal pocket mask, scissors, razor, absorbent towel	\$41.00
	561	Wall Mount Bracket* (fits all Philips units)	\$89.00
	569	Wall Sign	32.00

PAYMENT OPTIONS FOR AED PURCHASE

- ____ 1. Payment with order by check - Banyan will pay freight plus \$100 discount
____ 2. Payment with order by credit card - Banyan pays freight.
____ 3. Extended terms also available. Please call 800.351.4530 for more details

Lithium batteries **HAZ** are hazardous materials. As such, a hazardous material fee of up to \$30 will be applied for each hazardous product ordered. This fee is in addition to any applicable shipping charges.

Banyan International Corporation
P.O. Box 1779 - Abilene, Texas 79604-1779
Phone: 800.351.4530 - Fax: 325.677.1372
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**MEDTRONIC & ZOLL AEDs & ACCESSORIES**

Prices subject to change without notice
Effective Date February 18, 2005 - 042AED

Account #			SHIPPING INFORMATION		
BILLING INFORMATION			Dr. Name:		
Dr. Name:			Company:		
Company:			Street or Box:		
Street or Box:					
City: State: ZIP:			City: State: ZIP:		
Phone: ()		Person:	PO Number:		
Fax: ()		Name:	How Rec'd:		Date:
E-Mail:		AMEX/DISC/MC/VISA		Exp. Date:	

QTY	ITEM	DESCRIPTION	PRICE
MEDTRONIC			
	503	LIFEPAK 500 AED* - with biphasic waveform,pre-connected EDGE System Electrodes with REDI-PAK Preconnect system, carrying case, one non-rechargeable five-year battery, Ambu Res-Cue-Key First Responder Kit, operating instructions, instructional video. HAZ	\$3,115.00
	517	LIFEPAK CR Plus AED* - with biphasic waveform, one CHARGE-PAK Battery Charging unit, two QUIK-PAK pacing/defibrillation/ECG electrode pads, a carrying case, operating instructions, and an instructional video. HAZ	\$2,195.00
	506	QUICK-COMBO defibrillation electrodes with REDI-PAK preconnect system*, one pair	\$40.00
	507	LIFEPAK 500 non-rechargeable Five-Year Lithium Battery* HAZ	\$220.00
	508	Ambu Res-Cue-Key First Responder Kit* - includes 2 pair vinyl gloves, disposable CPR barrier, razor disposable antimicrobial wipe, one pair trauma scissors. (this kit can be stored in the LIFEPAK case)	\$30.00
ZOLL			
	570	AED plus* - includes disposable batteries, carrying case, instructions. HAZ	\$2,295.00
	571	AED plus Electrodes*	\$149.00

PAYMENT OPTIONS FOR AED PURCHASE

- ____ 1. Payment with order by check - Banyan will pay freight plus \$100 discount.
____ 2. Payment with order by credit card - Banyan pays freight.
____ 3. Extended terms also available. Please call 800.351.4530 for more details.

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Lithium batteries **HAZ** are hazardous materials. As such, a hazardous material fee of up to \$30 will be applied for each hazardous product ordered.
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Medtronic Physio-Control AUTOMATIC EXTERNAL DEFIBRILLATORS

LIFEPAK CR^{Plus}

Lifesaving Made Simple

Medtronic, the world leader in medical technology, created the LIFEPAK CR Plus defibrillator specifically for the first person at the scene of a sudden cardiac arrest. Designed for the minimally trained and infrequent rescuer, it's easy to understand and use in a cardiac emergency, when every second counts. It's just plain simple.

Sleek and lightweight, the CR Plus uses the latest ADAPTIV™ biphasic technology and upholds the standards of excellence found in all LIFEPAK products.

The LifePak CR Plus (Item #517) is priced at \$2,195 and includes one pacing/defibrillation/ECG electrode pads, a carrying case, operating instructions and an instructional vide.



LIFEPAK[®] 500

Designed to be used by First Responders to Cardiac Emergencies

Weighing just seven pounds, the sleek, lightweight design allows grab-and-go portability. ADAPTIV™ Biphasic Technology waveform is capable of delivering shocks at energy levels recommended by the American Heart Association and European Resuscitation Council. The LifePak 500 determines which shock is right for the individual, and ensures safe, simple delivery for widespread deployment. Pre-connected EDGE System™ Electrodes with REDI-PAK Preconnect System save valuable time on-scene.

The LifePak 500 (Item #503) is priced at \$3,115 and contains one non-rechargeable five year battery, a carrying case, an Ambu Res-Cue Key™ First Responder Kit*, operating instructions and an instructional video.

*The AMBU® Res-Cue-Key™ First Responder Kit includes two pair of vinyl gloves, a disposable CPR barrier, disposable razor, disposable antimicrobial wipe, and one pair of trauma scissors.



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Philips HEARTSTART FR2+

AUTOMATIC EXTERNAL DEFIBRILLATOR

**Portable
Lightweight
Easy to Use**



The FR2+ has come to be a trusted tool of professional responders and designated response teams in the work place and public settings. Its clean, uncluttered design is optimized for fast, efficient operation and rapid delivery of life-saving therapy. Commands are clear, streamlined, confident, and concise: ideal for responders who are trained, drilled, and ready to save a life now.

The HeartStart FR2+ offers features that make hand-off to ALS professionals seamless for maximum continuity of care for the patient.

An ECG display is available. The FR2+ can be configured to allow ALS responders to switch to a manual mode, giving them more decision-making control. And defibrillator pads adapters enable the pads to remain on the patient when transferring to many popular ALS manual defibrillators from Philips and other manufacturers.

But don't be misled by its advanced capabilities. The HeartStart FR2+ is extremely easy to use. Its design is based on years of research, refinement by Philips human factors experts and user testing with the full range of responders from healthcare professionals to lay people. In fact, hundreds of thousands of citizens are already trained and ready to save a life with the FR2+.

Optimized for Challenging Environments

Because of its ruggedness and ability to stand up to temperature extremes and wet conditions, the HeartStart FR2+ is the right choice for harsh, outdoor, or mobile use. It combines natural sounding voice instructions that are loud and clear, with text prompts on a large, bright back-lit display. This makes it ideal if you anticipate use in noisy or poorly lit settings. And at just 4.7 pounds, it's incredibly small and light-weight so it won't weigh you down.

The Most Thoroughly Proven Therapy

The FR2+ uses the proven SMART Analysis algorithm to ensure that a shock is delivered only if it is appropriate. And Philips low-energy SMART Biphasic waveform delivers a highly effective defibrillation shock that is also gentle to the heart. No other external defibrillation therapy has been supported by more clinical data.

Ready to Use

The HeartStart FR2+ is reliable and virtually maintenance-free. It automatically performs daily, weekly, and monthly self-tests of the battery, electrical components, and subsystems. A highly visible status indicator shows at a glance whether the FR2+ is ready for use. The FR2+ AED w/ECG (Item #556) is priced at \$3,115 and the FR2+ AED without ECG (Item #546) is priced at \$2,515. Both units include one battery, two pair of defibrillation pads, and one carrying case.





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Philips

HEARTSTART ONSITE

AUTOMATIC EXTERNAL DEFIBRILLATOR

Now Available Without A Prescription

**Portable
Lightweight
Easy to Use**

HEARTSTART
ON SITE DEFIBRILLATOR

Philips, the leader in portable defibrillation technology, designed the HeartStart OnSite Defibrillator for the ordinary person in the extraordinary moment. Available without a prescription, the OnSite is designed to be the easiest-to-use and most reliable defibrillator available. Innovative technology, based on extensive research and user feedback, has produced a defibrillator so easy to use that you can potentially save the life of a co-worker, friend, or anyone else stricken with sudden cardiac arrest.

Weighing just 3.3 lbs., this small and lightweight defibrillator can be easily carried to the patient's side. Using clear, natural voice instructions, the OnSite Defibrillator guides you through each step of defibrillation and CPR. Integrated SMART Pads placed on the patient's bare skin transmit information to the defibrillator, which senses and adapts to your actions every step of the way.

HeartStart OnSite includes proven Philips technologies for heart rhythm assessment (SMART Analysis) and defibrillation energy delivery (SMART Biphasic). And like all HeartStart defibrillators, it can be used to treat adults, as well as infants and children.

Ready When Needed

HeartStart OnSite is powered by a simple, long-life (four-year) battery, the same technology used with confidence in millions of cameras. Just click the battery in place, and the defibrillator is standing by, ready for use.

Between uses, the defibrillator performs daily, weekly, and monthly self-tests of its electrical components, subsystems, and battery to help ensure continued reliability and readiness. A pads integrity test, which checks daily that the cartridge is properly installed and that the defibrillator pads are in working order, provides an additional level of assurance.

As long as the green "Ready" light on the defibrillator is blinking, the OnSite has passed its last self-test and you can be confident the HeartStart OnSite is ready for use. If a self-test finds that the defibrillator needs attention, the "Ready" light turns off and the defibrillator "chirps" to alert you. Pressing the flashing blue "Information" button provides verbal guidance to help you identify and correct the situation.

Philips, Leading the Way

The HeartStart OnSite Defibrillator is the first defibrillator available for commercial and institutional users without a prescription. As the leader in innovative defibrillation technology, Philips is committed to making defibrillators more widely available so that more lives can be saved. Now with over-the-counter status, Philips is making it easier for companies and organizations to institute early defibrillation programs. The HeartStart OnSite AED (Item #580), as available through Banyan, is priced at \$1,595 and includes one battery, two adult SMART Pads cartridges, and a carrying case.





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Philips HEARTSTART FRx

AUTOMATIC EXTERNAL DEFIBRILLATOR

Portable
Lightweight
Easy to Use



Philips HeartStart FRx Defibrillator

For more than a century, Philips has pioneered technology that makes life better. Today, we're taking this commitment one step further; creating products that not only enhance life, but also preserve it. The Philips FRx Defibrillator is the newest member of the HeartStart family of defibrillators designed with new technological advancements to help in treating the most common cause of SCA.

The Philips HeartStart FRx Defibrillator is designed to be easy to use, rugged and reliable for those who get there first. On the scene with law enforcement, on the field with student athletes or on the job with employees, the FRx Defibrillator is the solution for treating SCA from ventricular fibrillation in environments and conditions too demanding for many other defibrillators.

The HeartStart FRx Defibrillator carries innovation in its genes. Building on the successes of the other members of the HeartStart family of defibrillators, the FRx brings innovations to the treatment of SCA.

SMART Technology, only from Philips

At the core of all HeartStart Defibrillators is SMART Biphasic technology. The HeartStart FRx Defibrillator's biphasic waveform delivers a highly effective defibrillation shock that is also gentle to the heart. No other external defibrillation therapy has been supported by more published clinical data.

SMART Analysis, a proven Philips technology for heart rhythm assessment, ensures that the FRx Defibrillator only shocks when it should. SMART Analysis automatically assesses the victim's heart rhythm and is designed not to deliver a shock unless the rhythm is determined to be shockable - even if the shock button is pressed. What's more, SMART Pads II enable the FRx to keep pace with the responder by adjusting to their actions.

Designed for real world use

The Philips HeartStart FRx Defibrillator is exceptionally rugged. Designed to surpass rigorous testing requirements, the FRx withstands jetting water, loads up to 500 pounds and a one-meter drop onto concrete.

Built on a platform of proven ease-of-use

The HeartStart FRx Defibrillator was designed to be as easy to use as the HeartStart OnSite Defibrillator and shares many of its features, including CPR Coaching and intuitive icon-driven operation. Although small and lightweight - just 3.5 pounds - the FRx is equipped to guide you through the resuscitation of a SCA victim.

The HeartStart FRx guides you through every step with clear, calm voice commands and descriptive visual icons. The FRx even reminds you to call emergency medical services (EMS). Pressing the blue i-button activates HeartStart CPR Coaching for assistance with CPR. The flashing icons and the Quick Reference Guide can be used to lead you through the defibrillation steps - even in situations where hearing voice instructions is a challenge.

Once EMS arrives, hand-off is fast and easy because the FRx is compatible with advanced defibrillators like the HeartStart MRx. With HeartStart adapters, our pads can be plugged into devices from other manufacturers to ensure continuity of care.

Ready to Use

The HeartStart FRx Defibrillator is powered by an easy to install, long-life (four-year) battery. It automatically performs daily, weekly, and monthly self-tests. **The FRx AED (Banyan Item #5501) is priced at \$2,069.** This price includes one battery, two sets of SMART Pads II, carrying case, and reference materials.



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ZOLL

AED PLUS

AUTOMATIC EXTERNAL DEFIBRILLATOR

- ◆ Portable
- ◆ Lightweight
- ◆ Easy to Use

The **ZOLL AED Plus** combines superior biphasic defibrillation with fast and simplified electrode placement. Only the ZOLL Rectilinear Biphasic waveform has proven its clinical superiority for defibrillating VF in high-impedance patients. It also reduces exposure to high peak current and keeps an optimal waveform shape over a wide range of patient variability - enhancing efficacy while reducing the risks of inappropriate currents.

Ordinary AEDs require the correct placement of two electrodes. The AED Plus features **CPR-D padz™**, a one-piece, preconnected electrode. Its design virtually eliminates rescuer confusion by using the simplest landmark available for CPR hand placement: the "sternum between the nipples." The electrode comes complete with rescue essential and tamper-evident seals, and it lasts four years - the longest shelf life of any electrode by far. The CPR-D padz comes complete with a barrier mask, razor, scissors, disposable gloves, and a towelette.

The **ZOLL AED Plus** constantly monitors its condition. When the unit requires new batteries (lithium camera-type, available at any discount store), it sounds an audible alarm and displays a red "X". The ZOLL AED Plus (Item #570) is priced at \$2,295 which includes disposable batteries, video, carrying case, and instructions.